



Strategic Procurement in FM

2-day course

Aim

Effective procurement of FM has a major impact on an organisation, and has direct effects on the bottom line and effectiveness of the core business. With this interactive two-day session you can review your procurement strategy and identify opportunities for change, develop strategies for delivery, and implement changes to achieve improved performance and measurable results.

Objectives

By the end of the programme you will be able to:

- Review and develop strategies for the delivery of support services
- Identify opportunities for new or alternative support services
- Evaluate the processes to ensure compliance with legislative requirements
- Set objectives and criteria for procurement and evaluate the effectiveness of the strategy
- Select the most effective procurement methods and appropriate procedures in achieving results and measuring performance

Programme

DAY 1

0845 Registration, tea, coffee on arrival

0915 Introduction to Procurement and Sustainable FM Procurement Strategies

10.30 Tea and coffee

10.15 Why Procure – The Make or Buy Decision

1230 Lunch

1315 Procurement Risk

1445 Tea and Coffee

1500 Procurement Process (8 Stages)

1600 Summary and Conclusions

Programme

DAY 2

0830 Registration, tea, coffee on arrival

0900 Procurement Planning Process – A Practical Case Study

10.30 Tea and coffee

11.00 Negotiating Contracts
Legalities of and Structures of Contracts
Collaboration Models

1230 Lunch

1330 Mobilising Contracts
Leadership and Change
Performance Management

1500 Tea and Coffee

1530 General Discussion, Summary and Conclusions

1600 Close

Tuition for BIFM Level 6 Qualification Unit:

FM6.05 Strategic Facilities Management Support Services Operations (4 credits) and

FM6.12 Procurement Strategy for FM (6 credits)

How do I book?

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